

POLICY ON WEBSITE SALES

Selling Items on the Glasser Canada Website

1. Glasser Canada shall have a Product Review Board to review products for sale for usefulness, relevance, and compatibility with Choice Theory, Reality Therapy, Lead Management, and the Glasser Quality School.
2. Glasser Canada shall invite interested members to submit items for the Web Store for review according to conditions stipulated in the Sales Agreement. Vendors must be members of Glasser Canada to have their products offered for sale on the website.
3. Members interested in selling their creations on the Glasser Canada website would submit a copy to the Glasser Canada Review Board for consideration.
4. Upon approval and consultation, Glasser Canada and the vendor would set prices and agree to the following percentage division with Glasser Canada receiving the following amounts:
 - 4.1 10% Book Sales, and sales of any physical products that require order fulfillment and shipping by the vendor.
 - 4.2 20% Electronic Services whereby vendor interacts with the buyer through e-mail, phone call, or internet sessions as part of the provided service.
 - 4.3 50% Fifty per cent [50%] is considered a minimum division for electronic sales, such as e-books, that involve no interaction between the creator/vendor and the buyer. In special cases, arrangements may be made to provide Glasser Canada a higher percentage.
5. Glasser Canada and the vendor agree to terms outlined in this agreement.
6. Automated software handles the orders and e-mail notifications are sent to the Glasser Canada website and the vendor when a purchase is made. If it's a purchase that requires shipping, the vendor fills the order. If the product is electronic, it is handled through the automated software delivery system.
7. Every quarter, software automatically generates a report to Glasser Canada of what is owed to each vendor.
8. Glasser Canada issues cheques to the vendors quarterly. Any amounts under \$20 are deferred to next payment period.